

# Investment Management: Overview of Consulting Services



With the numerous choices in the marketplace today, we realize the importance of a coordinated investment program. We place a strong emphasis on educating clients on investment matters so that clients build a knowledge base that will increase their trust and confidence level in this important area.

Our resources enable us to help you select the most suitable investment vehicles for your portfolio. Investment selection is based upon consideration of risk tolerance, current market factors and the objective analysis of historical performance. Value-added is derived from sophisticated alignment of each investor's philosophy with that of the portfolio managers.

## Issues

- ▶ Life Event/Retirement/Divorce/Inheritance/Children
- ▶ Change of Employment
- ▶ Concerns about Performance/Expenses
- ▶ Fragmentation of Personal and Corporate Plans
- ▶ Concerns over Market Risk

We identify opportunities to possibly enhance net rate of returns, reduce unnecessary risk, eliminate style drift, maximize security diversification, and monitor aggregate sector allocations. We then provide performance reports to advisors and clients that enable an individual to more closely monitor the performance of their investments over time. Specific services include:

- ▶ Customized plan design
- ▶ Portfolio Analysis
- ▶ Risk Analysis
- ▶ Advice based on your specific financial goals, risk tolerance and time horizon
- ▶ Periodic review of performance against objectives
- ▶ Quarterly integrated reports of all assets
- ▶ Easy-to-use, web-based technology to view and manage all financial accounts

## Why Choose The Warner Companies

- ▶ Open Architectural Platform that allows for wide variety of Investment products
- ▶ Fee-based approach eliminates transaction costs and conflicts of interest
- ▶ Holistic financial planning approach ties investment recommendations to overall life goals
- ▶ Robust technology platform allows online viewing of all accounts whether they are managed by us or not

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## Wealth Management Solution

We have introduced a revolutionary new Wealth Management Solution, an easy-to-use, web-based comprehensive financial planning and account aggregation platform. Essentially, it is a single secure access point for all of your finances, that will allow you to securely view all of your:

- ▶ Financial accounts
- ▶ Tax and legal documents
- ▶ Insurance coverages
- ▶ Specific goals
- ▶ Strategic plans

We will work with you independently, or in partnership with your existing advisor(s). Either way, as your wealth grows, we will develop effective strategies for your future, and simplify your life.

Investments in securities involve risks, including the possible loss of principal. When redeemed, shares may be worth more or less than their original value.

Securities are offered through M Holdings Securities, Inc., member FINRA/SIPC.  
 Investment Advisory Services offered through The Warner Companies.  
 The Warner Companies is independently owned and operated.